

CANAM STRATEGIES



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BOSTON

A COOPERATIVE EFFORT OF
JAMES MICHAEL CONNOLLY
ASSOCIATES, INC.
&
BURNS & LEVINSON LLP

CanAm Strategies, with offices in Boston and Montreal, offers a full range of political, regulatory, business and legal services concerning issues that affect U.S. and Canadian businesses. CanAm Strategies combines the strategic relations skills of James Connolly Associates in Boston and Burns & Levinson Canada in Montreal with the legal skills of the law firm Burns & Levinson LLP in Boston.

CanAm Strategies assists companies in U.S. / Canadian cross-border mergers and acquisitions, trade missions, venture capital, corporate and real estate finance, project development and operational requirements. By focusing on the complex of issues affecting U.S. and Canadian trade relations, CanAm Strategies has developed a unique combination of legal, political and business resources to best serve their clients' interests.

James Connolly, President of James Michael Connolly Associates, Inc., is an experienced strategic relations consultant who has represented many international firms, including electrical power, healthcare, lodging, real estate development, finance and manufacturing firms. From 1994 to 1999, Jim served as the campaign Chairman for former Massachusetts Governor Paul Cellucci, who is now the U.S. Ambassador to Canada. In his role as campaign Chairman, Jim served as chief political adviser for Governor's Cellucci's campaign. Nationally, Jim was Co-Chair of President George W. Bush's campaign in Massachusetts and he was appointed Governor Cellucci's designee for coordinating with the Republican Governors' Association. Previously, Jim was elected for multiple terms both as a City Councilor in Boston and as Register of Probate for Suffolk County.

Burns & Levinson LLP has over forty years experience in representing public and private corporations. Drawing on many years of proven success, Burns & Levinson attorneys combine seasoned negotiation skills and specialized business acumen with common sense and uncommon dedication to clients. As a full-service law firm, it provides clients with experienced attorneys for such complex areas as corporate, securities, venture capital and corporate finance, bankruptcy, internet and technology, real estate, tax, automotive and franchising, environmental, employment and trusts and estates. Leonard Gold is the managing director of Burns & Levinson Canada, which is located in Montreal, Quebec. He has worked in the cross border field in Montreal for several years and has extensive experience in providing assistance to both U.S. and Canadian businesses. His expertise includes the ability to collaborate with a strong network of contacts to further support his clients.

CanAm Strategies has also formed a strategic alliance with Matthew Keswick, president of Keswick Consulting, a Boston-based government relations and business development firm. Previously, Matt worked in the Massachusetts Governor's office for the past three governors – Governor William Weld, Governor Paul Cellucci, and most recently Governor Jane Swift. While working in the Governor's office, Matt held several high-ranking positions including, Deputy Chief Secretary and Assistant Chief of Staff. In his most recent position, Matt served as a key decision and policy maker for both Governor Cellucci and Governor Swift. In that position, he oversaw inter-governmental relations including the Commonwealth of Massachusetts Office of Federal Relations in Washington, DC and served as the Governor's delegate to several Governors' Associations including National Governors, Republican Governors, and the New England Governors Eastern Canadian Premiers.

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